

We Dont Make Widgets Overcoming The Myths That Keep Government From Radically Improving

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We Don't Make Widgets | Colorado Department of Transportation

This month's book is We Don't Make Widgets: Overcoming the Myths That Keep Government From Radically Improving by Ken Miller. About the Book: "What we believe about government - that we don't make widgets, that we don't have customers, and they we're not here to make a profit - all feed the bigger myth: That we're different.

Best Books to Buy: "We Don't Make Widgets" by Ken Miller ...

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ISBN: 9780872894808 0872894800: OCLC Number: 70866939: Description: xii, 124 pages : illustrations ; 22 cm. Contents: The three myths --The amazingly ineffective (crazy, actually) ways government tries to improve --We don't make widgets --We don't have customers --We're not here to make a profit --Making it happen : leading a large-scale change initiative. ...

We don't make widgets : overcoming the myths that keep ...

we don't make widgets: overcoming myths that keep government from radically improving (governing management series) by aa **mint condition**.

WE DON'T MAKE WIDGETS: OVERCOMING MYTHS THAT KEEP By Aa ...

We Don't Make Widgets Written for middle- and senior-level managers in state, city and county government, We Don't Make Widgets: Overcoming the Myths That Keep Government from Radically Improving...

What separates excellent organizations from the truly ordinary? What allows some organizations to rapidly change and continually reinvent themselves while others have trouble making even modest improvements? the fundamental ingredient is the presence of change agents. Change agents are individuals who have the knowledge, skills and tools to help organizations create radical improvement. They achieve results through their keen ability to facilitate groups of people through well-defined processes to develop, organize, and sell new ideas. They are the invisible hands that turn vision into action. The Change Agentes Guide to Radical Improvement is a comprehensive how-to book, packed with all of the information and tools necessary to make any improvement project a rousing success. Its unique methods integrate the best practices in organizational development, team building, voice of the customer, reengineering, problem solving, creativity, innovation, and project management. the systematic change agent model introduced in this book will help you: Pick the right improvement projects to work on, by diagnosing the real issues effecting the organization. Organize the project so that it has the best chance to succeed, by uncovering the projectes success criteria, securing management support, and building the right team. Select the best change process to improve customer satisfaction, reengineer a process, solve a problem or develop a plan. Generate innovative out of the box ideas that dramatically impact the bottom line. Navigate the politics of change; ensuring radical ideas become radical improvements.

How do you teach a child to dream big and shoot for the stars? In this inspiring story, a young bunny named Zippy dreams of traveling to space. When the opportunity to attend space camp arrives, she worries she might not be capable enough to compete with other kids. But Zippy's desire to build her rocket is bigger than her fear of failing, and through hard work and creativity works to make her dreams come true. New York Times bestselling author Ruth Soukup empowers children everywhere to dream big and live a life they love. How Big Is Your Brave? encourages readers to face their fears and overcome obstacles in order to follow their dreams and reach their goals. How Big Is Your Brave? is: Great for boys and girls, ages 4-8 An excellent choice for STEM storytime and sparking discussions about STEM fields A great resource to teach young children about confidence, self-esteem, and the value of hard work Through whimsical illustrations and encouraging text, children will discover how standing up to

fears (both big and small) makes them stronger and unstoppable.

It started two decades ago with CompStat in the New York City Police Department, and quickly jumped to police agencies across the U.S. and other nations. It was adapted by Baltimore, which created CitiStat—the first application of this leadership strategy to an entire jurisdiction. Today, governments at all levels employ PerformanceStat: a focused effort by public executives to exploit the power of purpose and motivation, responsibility and discretion, data and meetings, analysis and learning, feedback and follow-up—all to improve government's performance. Here, Harvard leadership and management guru Robert Behn analyzes the leadership behaviors at the core of PerformanceStat to identify how they work to produce results. He examines how the leaders of a variety of public organizations employ the strategy—the way the Los Angeles County Department of Public Social Services uses its DPSSTATS to promote economic independence, how the City of New Orleans uses its BlightStat to eradicate blight in city neighborhoods, and what the Federal Emergency Management Agency does with its FEMAStat to ensure that the lessons from each crisis response, recovery, and mitigation are applied in the future. How best to harness the strategy's full capacity? The PerformanceStat Potential explains all.

LIKE CARRYING AROUND YOUR OWN BUSINESS LAWYER, BUT WITHOUT ALL THE TALKING AND BILLS. Birth to Buyout gives you a straightforward, easy-to-grasp understanding of the business law questions and answers you need to run your business and prosper. Packed with refreshingly candid information, Birth to Buyout tackles business law topics in terms you can understand. Organized to guide you through all stages of your business - from Birth to Buyout - you learn: SET UP A COMPANY * The difference between Corporations, S-Corporations and Limited Liability Companies * How to pick the right entity for you * Where you should set up your company * How to pick a company name * What to take to the bank when you set up your company bank account * What to put in your business plan YOU AND YOUR PARTNERS * The big conversation you and your partners need to have at the beginning of your venture * Picking officers, officer titles and salaries * How to make sure you can get out when you want * How to kick out another owner * Setting up your Board of Directors * Dangers of serving on the Board * How to be a great Board member GETTING FUNDED * The difference between debt and equity * What investors expect from you * The parts of an investment deal * How to divide control between founders and investors * Securities laws * Sources of debt financing * Parts of a loan * Building business credit INTERNET CONTRACTS * What you need to put in your website privacy policy and Terms of Use * Avoiding liability from user generated content * Kids information under COPPA OFFICE LEASE * Negotiating the rent * Difference among net leases, double net and triple net leases EMPLOYEES & INDEPENDENT CONTRACTORS * What goes in an employment contract * Noncompetes * Union contracts and collective bargaining * Nondiscrimination laws * Screening candidates, including immigration forms * How to follow rules about minimum wage and overtime and payroll INTELLECTUAL PROPERTY * Trademark * Copyright * Patent * How to get the rights through licensing or buying the IP MANUFACTURING * How to plan your whole manufacturing and fulfillment process * How to get a prototype made * How to discover the regulations you have to know about and follow * How to hire a manufacturer SALES AND MARKETING * How to get your product sold * Distribution channel options * Advertising and promotions * How to comply with advertising laws * What goes into your contract with distributors or sales agents * CanSpam and telemarketing rules GETTING PROTECTION AGAINST LIABILITY * Contracts * Insurance and Bonds * Vigilant Due Diligence GETTING RICH * Valuing a business * Valuing stock * Process of selling your company * Term Sheets * Representations and Warranties * Closing * Post closing * Tips to make for a peaceful sale AND, THERE'S A STORY - MEET HAP, HAZARD AND A LAWYER NAMED GRAVITY. Birth to Buyout is not just a business law almanac. Birth to Buyout spins forward on the story of two cubicle workers who make a run for entrepreneurship just as big corporate culture is closing in, all with the help of their corporate lawyer (if you just want the law, you can skip the story pages). Birth to Buyout was written to be an easy-to-follow guide to business law. That's why: * All explanations are in plain English * Charts and diagrams are used to make the law clear * The book celebrates American entrepreneurship and how it can truly set you free

Government That Works, The Results Revolution in the States, is the story of public servants at every level of state government, across the nation, who are transforming government. With real-world, hands-on stories from states including in part Oregon, Michigan, Maryland, Colorado, Tennessee, Washington, and New Mexico, the book chronicles the emerging best practices in results-driven government. Government That Works includes practical tools in use to implement sweeping cultural change by shifting the system of management from one that is reactionary to a system driven by clear goals and specific measures that gauge progress. The book addresses how a management system is what coalesces everything from being customer driven, to lean, and balanced scorecards, to regulatory reform, project management and employee engagement.

Long before reinventing government came into vogue, Harry Hatry and the Urban Institute pioneered methods for government and human services agencies to measure the efficacy of their programs. Performance Measurement covers every component of the process, from identifying the program's mission, objectives, customers, and trackable outcomes to finding the best indicators and sources of data for each outcome, and collecting them. The book explains how to select indicator breakouts and benchmarks for comparison to actual values, and describes numerous uses for performance information. Since the publication of the first edition in 1999, the use of performance measurement has exploded at all levels of U.S. government, in nonprofit agencies, and around the world. The new edition has been revised and expanded to address recent developments, including the increased availability of computer technology, the movement to use outcome data to improve services, and the quality control issues that have emerged as data collection has increased. It is an indispensable handbook for both newcomers and experienced managers looking to improve their use of outcome data.